

Virginia Health Care Foundation: 25 Years of Productive Partnerships

Presentation to
Joint Commission on Health Care

September 19, 2017



Resolution Creating VHCF

Resolved...that the Governor, with the support and assistance of the Commission on Health Care for All Virginians... encourage the development of a Virginia Health Care Foundation as a private sector component of a Virginia health care initiative to coordinate and facilitate volunteer, community, and business healthcare efforts throughout the Commonwealth; serve as a grantor to innovative projects...and advocate access to care...

-SJR 117 (1992)



VHCF Mission

Increase access to primary health care for uninsured and medically underserved Virginians.

VHCF Vision

All Virginians will have access to the health care they need.



VHCF Organizational Values

Exemplary Stewardship

We are laser-focused, creative and efficient in getting the most value out of limited resources, and leveraging what we have for the greatest benefit and return. We invest for the long term, maximizing the sustainability of the organizations we fund.

Drive for Excellence

We are energetic and enthusiastic in the pursuit of our mission, and are tenacious in our commitment to achieve extraordinary results. We are action-oriented and effective. We strive to use best practices in everything we do.

Integrity

We hold ourselves to the highest standards of professionalism and accountability. We do all things for the benefit of our mission. Our decisions are data driven. We are honest in our words, actions and results. We do what we say we are going to do.

Catalyst for Change

We never rest on our laurels. We are progressive and entrepreneurial in our thinking, always seeking new and innovative ways to deliver our services, add value to our constituencies and move our mission forward.



VHCF has helped provide
needed health services to
more than 700,000
uninsured and medically
underserved Virginians.



Financial Return on Investment in VHCF

\$11: \$1 leverage

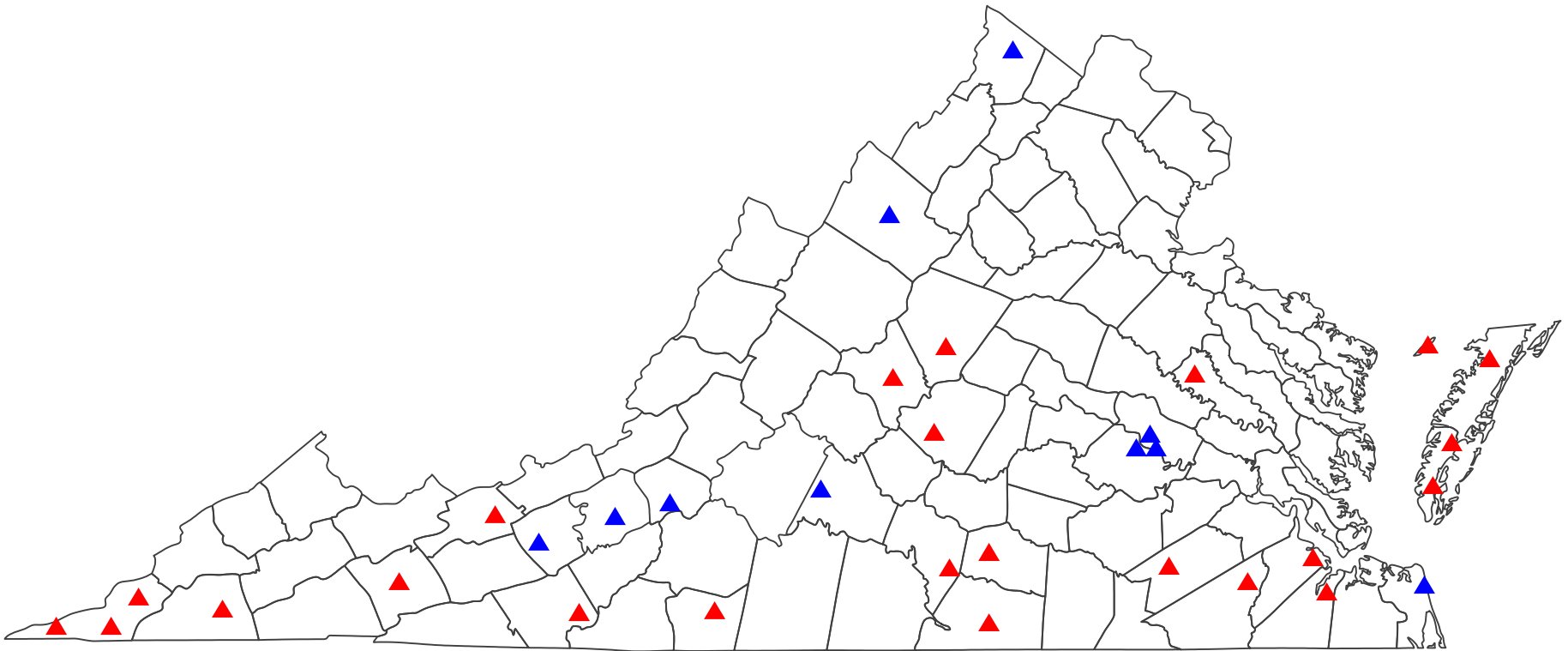
Human Effect of Investment in VHCF

- 3.3 Million patient visits for uninsured Virginians.
- 4.8 million Rx for 319,000 uninsured Virginians.
- 95,000+ children enrolled in the FAMIS programs.

Improved Health Infrastructure Via VHCF Investment

- 70 doctors and dentists to underserved areas
- Surge in new federal \$ for community health centers (2001-2017)
 - (*Appleseed Initiative: \$376,000 → \$53.1 million*)
- Creation and growth of Virginia's dental safety net (46 of 86 sites) (\$13 million)
- Significant expansion of health safety net sites (33 to 214)
 - (*89% sustainability rate*)

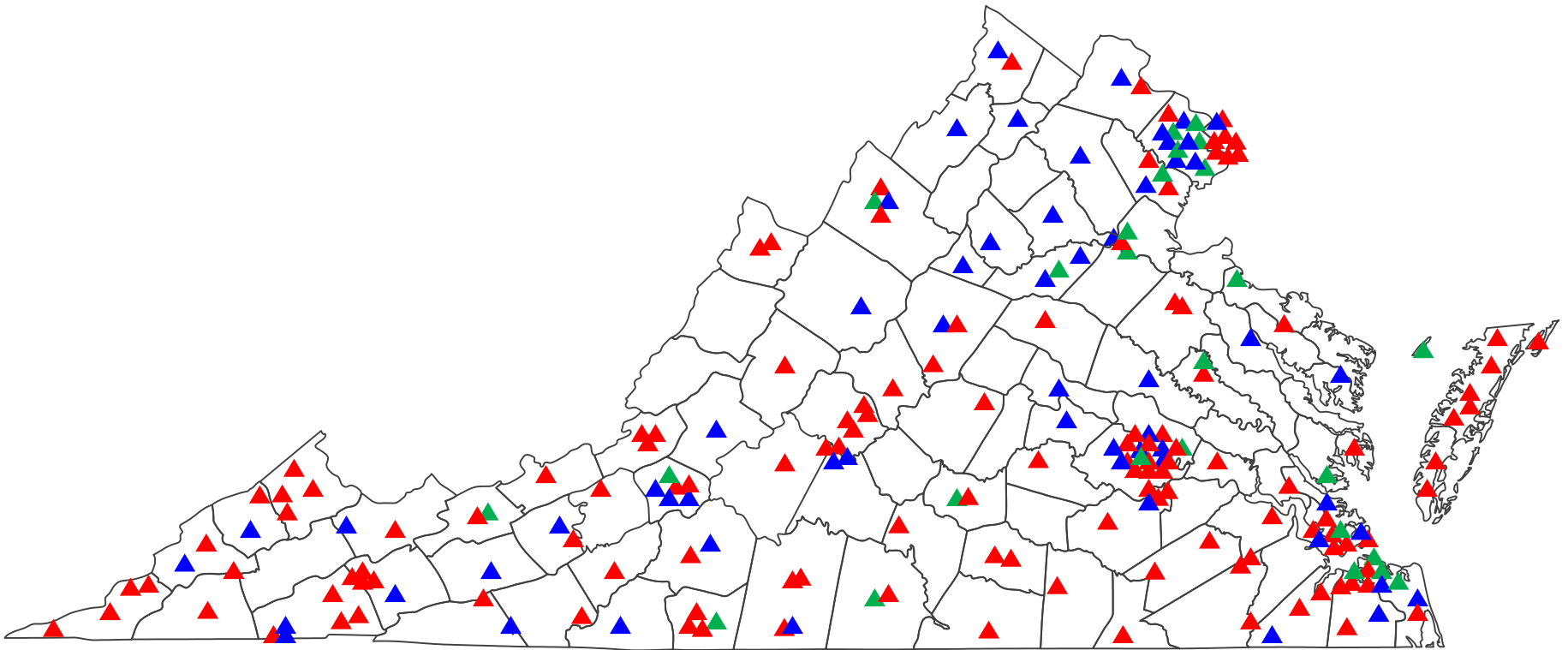
Virginia's Free Clinics and Community Health Centers (1992)



▲ Free Clinics (10 organizations)

▲ Community Health Centers (14 organizations with 23 sites)

Virginia's Free Clinics, Community Health Centers, and Other HSN Sites (2017)



▲ Free Clinics

▲ Community Health Centers

▲ Other Health Safety Net Organizations

Tools/Info Sources Due to Investment in VHCF

- *The Pharmacy Connection* software and app
- *Profile of Virginia's Uninsured (annual)*
- *Virginia Health Careers Manual* → VHWDA
- *10 Models That Made It* and funding to replicate
- *SignUpNow Tool Kits* and online classes
- White papers to inform free clinics re: EHRs, HIPAA, etc.



1500+ Partners

Innovative New Organizations Via Investment in VHCF

- SeniorNavigator → VirginiaNavigator family of services/websites
 - *DisabilityNavigator*
 - *VeteransNavigator*
- RxPartnership (*free Rx in bulk to 22 free clinic pharmacies*)
- Virginia Oral Health Coalition
- Virginia Center for Health Innovation

Investment in VHCF → Best Practices to Health Safety Net

- Behavioral Health integration
- Population health approach to practice
- Dental practice efficiencies

Other Key Points

- VHCF has **low administrative costs** (8.2% in FY17).
- **Hybrid nature** of a public/private partnership is a **strength**.
- Despite all accomplished, the **healthcare safety net only has capacity to treat 1/3** of all uninsured Virginians eligible for its services.





Thank You!!!



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