



Mary Washington Healthcare
**Mary Washington Hospital
Foundation**

October 18, 2013

Senator Linda T. Puller, Chair
Delegate John M. O'Bannon, III, Vice-Chair
Joint Commission on Health Care
P.O. Box 1322
Richmond, VA 23218

Dear Senator Puller and Delegate O'Bannon:

The Virginia Consortium of Health Philanthropy (VCHP) is an informal association of health foundations in Virginia which meet periodically for the purpose of improving the effectiveness of health philanthropy through collaboration, cooperation and communication among and between health foundations and other key stakeholders. Membership includes most of Virginia's local conversion foundations.

We respectfully request a review by the Joint Commission on Health Care (JCHC) regarding the need for Virginia's health conversion foundations to continue providing a joint annual report regarding their charitable activities. This report was requested in 1998 by House Joint Resolution No. 179, which requested *"foundations formed in Virginia as a result of hospitals converting from not-for-profit to for-profit status to annually update the JCHC on their charitable activities"*.

HJR 179 was passed at a time when conversion foundations were new and members of the JCHC wanted a mechanism for monitoring their activities. The VCHP has contracted annually with a consultant to retrieve the information needed from each conversion foundation, compile it, and report it to the JCHC.

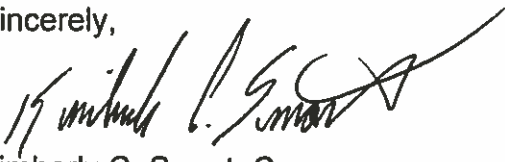
A lot has happened in the past 15 years to ensure accountability and transparency of health conversion foundations. Each must file the new Form 990 annually with the Internal Revenue Service, providing in-depth information regarding its finances and disbursements. This new form was instituted by Congress several years ago and requires much more detail than the Form 990 which existed in 1998. In addition, there is now an official process in place where the Attorney General reviews the circumstances and charter of new conversion foundations. This did not exist when HJR 179 was passed. Finally, conversion foundations are more commonplace now, their charitable activities are very visible and they publicize them through annual reports to the community and on their websites.

If there is a compelling reason for us to continue to produce a joint annual report, VCHP is happy to continue providing it. In the spirit of good stewardship and eliminating duplication, however, we are raising the question of whether such a report has outlived its usefulness.

If there is an interest in having all of the information in one place, perhaps you could consider allowing each conversion foundation to send its annual report to the JCHC rather than creating a separate report?

Thank you for your consideration of this request. If you have any questions, please contact me at 540-741-1492

Sincerely,

A handwritten signature in black ink, appearing to read "Kimberly C. Smart". The signature is fluid and cursive, with a large, sweeping flourish at the end.

Kimberly C. Smart, Convener
Virginia Consortium of Health Philanthropy



Mary Washington Healthcare
**Mary Washington Hospital
Foundation**

October 14, 2013

Ms. Kim Snead, Executive Director
Joint Commission on Health Care
P.O. Box 1322
Richmond, VA 23218

Dear Ms. Snead:

I am submitting the 2012 Report to the Joint Commission on Health Care on behalf of Virginia's conversion health foundations. As you will see, I have enclosed an executive summary of the report, as well as the full-length report with its appendix containing a detailed listing of grants awarded in 2012. If you have any questions about the information contained within the report, please give me a call at 540-741-1492.

Sincerely,

A handwritten signature in black ink that reads "Kimberly C. Smart". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Kimberly C. Smart
2013 Convener
Virginia Consortium for Health Philanthropy

Enclosure

Virginia's Conversion Health Foundations

2012 Report

to the

Joint Commission on Health Care

Submitted October 2013

VIRGINIA'S HEALTH CONVERSION FOUNDATIONS – REPORT TO THE JOINT COMMISSION ON HEALTH CARE

2012 EXECUTIVE SUMMARY

During its 1998 Session, the Virginia General Assembly passed *House Joint Resolution (HJR) 179*, requesting an annual update from the conversion health foundations regarding their charitable activities. In response, the Virginia Consortium for Health Philanthropy is submitting its *2012 Report to the Joint Commission on Health Care*, which outlines the activities of Virginia's conversion foundations. This is the 16th annual report from the foundations.

- Virginia's 14 conversion health foundations are: The Alleghany Foundation, Bedford Community Health Foundation, Bernardine Franciscan Sisters Foundation, The Cameron Foundation, Danville Regional Foundation, Greensville Memorial Foundation, The Harvest Foundation, Jenkins Foundation, John Randolph Foundation, Obici Healthcare Foundation, Portsmouth General Hospital Foundation, Potomac Health Foundation, Williamsburg Community Health Foundation, and Wythe-Bland Foundation. Eight (8) of these foundations are the result of sales and/or lease to for-profit entities and, therefore, are required by HJR 179 to report. This year, 11 of the foundations are reporting within this document.
- A number of other Virginia foundations also support health-related services, but are not the result of a conversion. Among these are: Augusta Health Foundation, Carilion Clinic Foundation, Centra Health Foundation, The Community Foundation Serving Richmond and Central Virginia, Mary Washington Hospital Foundation and Stafford Hospital Center Foundation, Northern Virginia Health Foundation, Richmond Memorial Health Foundation, Riverside Health System Foundation, Sentara Health Foundation, and the Virginia Health Care Foundation. The Virginia Consortium for Health Philanthropy provides a forum for member foundations throughout the Commonwealth (including both conversion foundations and foundations supporting health-related services) to collaborate on projects and exchange information about health-related needs, programs, and other issues.
- Virginia's conversion foundations represent an important resource in Virginia for addressing pressing health issues at the local level. All of these foundations have specific geographic service areas, which together serve 34% of Virginia's cities and counties. Those service areas are primarily in the Central and Coastal regions of Virginia, but also include several jurisdictions in the Valley and Mountain regions and Northern Virginia (see the map in Appendix A).
- In Fiscal Year 2012, the 11 conversion foundations reporting herein held just over \$1 billion in combined assets. Total grantmaking for these foundations in fiscal year (FY) 2012 was \$48.4 million, and health and human services-related grants totaled \$27.7 million. Categories of health-related funding for the foundations include, but are not limited to, access to health services, health education and health promotion, human services, nonprofit infrastructure development, health workforce development, capital investments, and planning studies. Since 2006, categories have been expanded to provide more specificity in reporting, so that new initiatives or increased emphasis in certain funding areas can be highlighted.

- The largest proportion of health and human services grants was awarded for projects related to access to health services (\$10.7 million; 39%) - a continuing priority for the foundations. This general category includes access to medical, dental and mental health (as well as substance abuse) services. While serving Virginia's uninsured is a vital component of the conversion foundations' missions, it is clear that is not the exclusive focus. The resources under each foundation's stewardship came from the community it serves, and it is appropriate for the foundations to strive to serve each of their communities as a whole, as opposed to one segment of the population.
- There are opportunities for collaboration between the conversion foundations and the Commonwealth that could be coordinated to have a greater impact on improving health and increasing access to health care services for Virginians. Those opportunities include: (1) coordinating efforts to collect and report information on community health status and service needs; (2) avoiding duplication of effort by sharing information about local health programs; (3) communicating information about new state health initiatives that may have a direct impact on local health care delivery systems; and, (4) participating in collaborative funding efforts to meet identified needs on local or regional levels.
- The conversion foundations are making a significant contribution to improving the health status of residents in the communities they serve. They are dedicated to strengthening existing community-based nonprofits and helping to establish new organizations that may be needed to address pressing health needs. There is tremendous long-term potential for these foundations to assist in bringing lasting and positive change to the health of Virginia's residents.

**Virginia’s Conversion Foundations
2012 Report to the Joint Commission on Health Care**

TABLE OF CONTENTS

2012 Executive Summary ii

I. Introduction..... 1

II. Overview of Virginia’s Conversion Foundations 1

III. Foundation Activities to Improve Health Status in Virginia 7

IV. Opportunities for Collaboration..... 9

V. Conclusion..... 11

Exhibits:

1. Summary Information for Conversion Health Foundations 2

2. Expenditures for Health & Human Service Activities, FY2012 7

3. Health & Human Services Grants by Funding Category..... 8

Appendices:

A. Virginia Map Illustrating Service Areas 12

B. Detailed Listing of 2012 Grant Awards

 1. The Alleghany Foundation..... 13

 2. Bedford Community Health Foundation 14

 3. The Cameron Foundation..... 15

 4. Danville Regional Foundation 18

 5. The Harvest Foundation 20

 6. Jenkins Foundation..... 21

 7. John Randolph Foundation..... 22

 8. Obici Healthcare Foundation 24

 9. Potomac Health Foundation 26

 10. Williamsburg Community Health Foundation..... 28

 11. Wythe-Bland Foundation 31

C. Virginia Consortium for Health Philanthropy Members 32

I. INTRODUCTION

During its 1998 Session, the Virginia General Assembly passed *House Joint Resolution (HJR) 179*. This resolution requests that foundations formed in Virginia as a result of hospitals converting from not-for-profit to for-profit status annually update the Joint Commission on Health Care on their charitable activities. Several foundations that were formed as a result of hospitals that sold their assets to other not-for-profit health systems are included in this report as well. These organizations, commonly called *conversion health foundations* were asked to provide information on: (1) the total dollar value expended on charitable activities; (2) health care programs and other projects funded during the year; (3) the types of indigent and uninsured populations served; and, (4) ways in which the activities of the foundations and the Commonwealth could be coordinated to have a greater impact on providing care to the indigent and reducing the number of uninsured persons.

House Joint Resolution 179 also directed the Joint Commission on Health Care to involve the foundations in its ongoing planning and assessment of initiatives and other actions to address the problems of the Commonwealth's indigent and uninsured populations.

In response to this resolution, the Virginia Consortium for Health Philanthropy, an informal association of health foundations, is pleased to submit its 16th annual report to the Joint Commission on Health Care. It provides an overview of the conversion foundations' fiscal year 2012 activities and illustrates the contribution these organizations are making to improve the lives of residents in many regions of the state.

II. OVERVIEW OF VIRGINIA'S CONVERSION FOUNDATIONS

Virginia is the home of 14 conversion health foundations: The Alleghany Foundation, *Bedford Community Health Foundation*, *Bernardine Franciscan Sisters Foundation*, The Cameron Foundation, Danville Regional Foundation, Greenville Memorial Foundation, The Harvest Foundation, Jenkins Foundation, John Randolph Foundation, *Obici Healthcare Foundation*, *Portsmouth General Hospital Foundation*, *Potomac Health Foundation*, *Williamsburg Community Health Foundation*, and the Wythe-Bland Foundation. Six (6) (*italicized* above) are not required to report, as they were not the result of sales and/or lease to for-profit entities. This year, *Bernardine Franciscan Sisters*, Greenville Memorial Foundation, and *Portsmouth General* are not reporting in this document.

In 2012, the 11 reporting conversion foundations held just over \$1 billion in combined assets. Total grantmaking for these foundations in fiscal year (FY) 2012 was nearly \$48.4 million; and health and human services-related grants totaled \$27.7 million.

Virginia's conversion foundations are a critical resource in addressing pressing community needs and have great potential to make long-term and positive impact in their local jurisdictions. These 14 foundations are as diverse as the regions of the state they represent. Their missions were developed in response to the unique needs of the communities they serve. As such, several foundations have established broad funding categories to encompass the multitude of issues confronted by their communities. Others have devoted their assets specifically to health funding.

All, however, have a significant focus on improving the health and well-being of the residents of their local communities.

Given the process by which the conversion foundations were created, each has adopted a local perspective. In this way, they continue the charitable mission and service area of the entity from which they were created. A defined service area also enables the foundations to increase the impact they are able to have. As shown in Exhibit 1 (and in Appendix A), Virginia's 14 conversion foundations and their service areas include the Central and Coastal regions of Virginia, a portion of Northern Virginia, and some Valley and Mountain areas. In combination, the foundations serve 34% (46/135) of Virginia's cities and counties. It is important to note that, while the foundations can make meaningful contributions to the communities that they serve, their geographic spheres of influence are limited.

A summary of each of the 11 reporting foundations is provided on the following pages, and includes the mission, service area, asset size and fiscal year 2012 grantmaking activities (*Note: The foundations' fiscal years vary considerably and may be calendar year, July 1 to June 30, or some other start/stop date*). These summaries illustrate the diversity represented by the conversion foundations.

Exhibit 1. Summary Information for Conversion Health Foundations

The Alleghany Foundation - Alleghany, Virginia

History and Mission: The Alleghany Foundation was established in 1995 when Alleghany Regional Hospital converted to for-profit status upon being purchased by Columbia/HCA. Its mission is to improve the quality of life in the Alleghany Highlands, Virginia.

A strategic plan for the Foundation's grant making introduced to the community two social determinants of health – economic well-being and education. Thus, the Foundation has begun to emphasize in its grant making the following five focus areas: economic transformation, educational attainment; health and wellness; leadership and civic vitality; and community capacity.

Service Area: Primarily in Alleghany County, Covington and Clifton Forge

Total Assets in FY 2012: \$62,566,902

Total Grants Awarded in FY 2012: \$3,732,586

Funding Areas: Health and Human Services, Arts and Humanities, Economic Development, Education, Environment, Historic Preservation and Recreation

The Bedford Community Health Foundation - Bedford, Virginia

History and Mission: The Bedford Community Health Foundation was established in 1984 when Roanoke Hospital Association (now the Carilion Clinic) bought Bedford Memorial Hospital. The mission of the Foundation is to serve the medical and health-related needs of the citizens of Bedford City and County.

Service Area: Bedford City and Bedford County

Total Assets in 2012: \$3,954,774

Total Grants Awarded in 2012: \$168,516

Funding Areas: Health and Human Services (access to health services, services and support for the elderly, human services, health promotion and disease prevention, mental health services, infrastructure development, health professions education)

The Cameron Foundation - Petersburg, Virginia

History and Mission: The Cameron Foundation was established in April 2003 following the conversion of Southside Regional Medical Center to for-profit status upon being purchased by Community Health Systems, Inc. The mission of the Cameron Foundation is to provide resources that will improve both the health and quality of life for people living in the communities served by the Foundation. It awarded its first Grants in October 2004.

Service Area: The cities of Colonial Heights, Hopewell, Petersburg and the counties of Dinwiddie, Prince George, Sussex, and the portion of Chesterfield County lying south of Rt. 10.

Total Assets in FY 2012: \$112,675,000

Total Grants in FY 2012: \$3,772,020

Funding Areas: Health Care, Human Services, Civic Affairs, Community & Economic Development, Education, Conservation & Historic Preservation, and Cultural Enrichment

Danville Regional Foundation – Danville, VA

History and Mission: Danville Regional Foundation (DRF) was formed in 2005 from the proceeds of the sale of Danville Regional Medical Center to LifePoint Hospitals.

Mission: Danville Regional Foundation is a catalyst for innovation and an agent for transformation. Understanding that significant community changes takes time, the Foundation invests for the long term in efforts that promise sustained positive impact for the Dan River region and all its people. The Foundation is committed to the development, promotion, and support of activities, programs, and organizations that address the health, education, and well-being of the residents of the City of Danville, Pittsylvania County (in Virginia) and Caswell County (in North Carolina).

Service Area: City of Danville and Pittsylvania County in Virginia; Caswell County in North Carolina

Total Assets in FY 2012: \$188,790,257

Total Grants Awarded in FY 2012: \$9,043,053

Funding Areas: Education, Community, Economic Development, Healthcare/Human Services

The Harvest Foundation - Martinsville, Virginia

History and Mission: The Harvest Foundation was established in 2002 following the conversion of Memorial Hospital of Martinsville and Henry County to for-profit status. The mission of The Harvest Foundation is to research and responsibly invest in programs and initiatives to address local challenges in health, education and welfare.

Service Area: Martinsville and Henry County

Total Assets in FY 2012: \$ 197,359,567

Total Grants Awarded in FY 2012: \$13,664,718

Funding Areas: Health (to prevent health problems before they arise and provide care to the medically underserved), Community Vitality (to increase community wealth and opportunity and make the community a more desirable place to live) and Education (to help all residents develop knowledge and skills needed to be successful in the 21st Century by supporting quality educational opportunities, career readiness training, and youth development/leadership skills initiatives).

Jenkins Foundation - Richmond Virginia

History and Mission: Jenkins Foundation was established in August 1995 following the conversion of Retreat Hospital to for-profit status. Its mission is to improve the health of greater Richmond. Jenkins Foundation operates as a supporting organization of The Community Foundation *Serving Richmond and Central Virginia*.

Service Area: Chesterfield County, Goochland County, Henrico County, Hanover County, Powhatan County, and the City of Richmond

Total Assets in FY 2012: \$44,536,495

Total Grants Awarded in FY 2012: \$1,464,500

Funding Areas: Health and Human Services (access to health services for the medically underserved and uninsured, substance abuse prevention services that promote healthy lifestyles and violence prevention services that promote safe and healthy environments for children and their families or programs that work towards the elimination of violence in our community)

John Randolph Foundation - Hopewell, Virginia

History and Mission: The John Randolph Foundation (JRF) was established in 1995 when John Randolph Medical Center converted to for-profit status. The mission of the John Randolph Foundation is to address health care and quality of life needs in Hopewell and surrounding communities.

Service Area: Counties of Charles City, portions of Chesterfield, Dinwiddie, Prince George, Southeast Henrico, Surry and Sussex; and the cities of Colonial Heights, Hopewell, and Petersburg

Total Assets in FY 2012: \$33.1 million

Total Grants Awarded in FY 2012: \$832,223

“Total Assets” is inclusive of John Randolph Foundation and its subsidiary, John Randolph Foundation Support Fund (JRFSF). “Total Grants” is inclusive of 45 scholarships and educator awards. Descriptions of scholarships and awards are available at the JRF website, www.johnrandolphfoundation.org

Funding Areas: Access to health care and medications, chronic disease prevention/wellness, education, quality of life as it pertains to health, youth development, scholarships and educator awards

Obici Healthcare Foundation - Suffolk, Virginia

History and Mission: The Obici Healthcare Foundation is an independent private foundation established in 2006 with assets established through the generosity of Amedeo Obici and funds from the merger of the Obici Health System and Sentara Healthcare. The mission of the Obici Healthcare Foundation is to improve the health status of the people living in the service area by responding to the medical needs of the indigent and uninsured and by supporting programs which have the primary purpose of preventing illness and disease.

Service Area: The Foundation's service area is comprised of the areas previously served by the Louise Obici Memorial Hospital. The service area includes the Cities of Suffolk and Franklin and the County of Isle of Wight; Surry, Dendron and Elberon in Surry County; Waverly and Wakefield in Sussex County; Courtland, Boykins, Ivor, Sedley and Newsoms in Southampton County; and Gates County, North Carolina.

Total Assets in FY 2012: \$105,585,269

Total Grants Awarded in FY 2012: \$3,456,815

Funding Areas: Health and Health Care

Potomac Health Foundation – Woodbridge, Virginia

History and Mission: Potomac Health Foundation was established in December 2009 as a result of the merger between Potomac Hospital Corporation of Woodbridge, Virginia and Sentara Healthcare, also a Virginia not-for-profit corporation. Its mission is to improve the health of the community by increasing access to health care for the medically underserved, reducing the incidence of preventable diseases, and supporting innovation around emerging health needs.

Service Area: Eastern Prince William County, Virginia and adjacent communities in southeast Fairfax and north Stafford Counties

Total Assets in FY 2012: \$95,380,882

Total Grants Awarded in FY 2012: \$6,098,352

Funding Areas: Access to health care, illness and disease prevention, innovation to address emerging health needs

Williamsburg Community Health Foundation - Williamsburg, Virginia

History and Mission: The Williamsburg Community Health Foundation was established in 1996 when the Williamsburg Community Hospital affiliated with Sentara Healthcare, a not-for-profit health system. Its mission is to improve the health of people living in Williamsburg and surrounding counties by strengthening access to quality health services and promoting responsible health practices.

Service Area: Competitive and Foundation-Directed Grants - City of Williamsburg, Counties of James City and York; Foundation-Directed Only Grants – Counties of Charles City, Gloucester, New Kent, Surry.

Total Assets in FY 2012: \$119,702,850

Total Grants Awarded in FY 2012: \$4,461,569

Funding Areas: Health and Human Services (access to health services and health promotion and disease prevention)

Wythe-Bland Foundation – Wytheville, Virginia

History and Mission: Wythe-Bland Foundation (“Foundation”), formerly known as “Wythe County Community Hospital Foundation”, was originally formed in 1991 to support the charitable needs of Wythe County Community Hospital (the “Hospital”). On May 31, 2005, the Hospital leased its buildings and related real property and sold substantially all of its assets to a subsidiary of LifePoint Hospitals, Inc. (“LifePoint”). As part of the LifePoint transaction, the Foundation entered into a long-term lease with LifePoint for a parcel of unimproved real property adjacent to the Hospital’s main facility. Subsequent to the LifePoint transaction, the Hospital made a substantial contribution to the Foundation. The Foundation was re-organized on June 1, 2005 and is no longer affiliated with the Hospital.

Service Area: Wythe and Bland counties, Virginia

Total Assets in FY 2012: \$48,374,208

Total Grants Awarded in FY 2012: \$1,705,260

Funding Areas: The Foundation provides opportunities to improve the health, education and welfare of the citizens of the Wythe and Bland communities, with an emphasis on health care needs.

III. FOUNDATION ACTIVITIES TO IMPROVE HEALTH STATUS

In 2012, the Virginia conversion health foundations reporting herein expended a total of \$48.4 million on charitable activities. Of this, \$27.7 million was targeted to programs and activities to improve the health and well-being of residents. Exhibit 2 provides a foundation listing and the corresponding total FY 2012 grant awards targeted to health and human services. Detailed information about each foundation’s 2012 grant awards, including 437 grant listings, can be found in Appendix B.

All of the conversion foundations had their genesis in a not-for-profit hospital. Accordingly, they have targeted a substantial portion of their grantmaking to supporting health and human service-related activities. The foundations have provided an important and often crucial influx of resources to community-based nonprofit organizations throughout their service areas. In so doing, they have become a key force in addressing some of the most complex and multi-faceted health and human issues facing Virginia’s residents.

Exhibit 2. Expenditures on Health & Human Service Activities, FY 2012

Foundation Name	Health & Human Services Expenditures (FY 2012)
The Alleghany Foundation	\$575,300
Bedford Community Health Foundation	168,516
The Cameron Foundation	1,919,455
Danville Regional Foundation	6,436,346
The Harvest Foundation	938,376
Jenkins Foundation	1,464,500
John Randolph Foundation	832,223
Obici Healthcare Foundation	3,456,815
Potomac Health Foundation	6,098,352
Williamsburg Community Health Foundation	4,461,569
Wythe-Bland Foundation	1,362,551
Total Expenditures	\$27,714,003

The categories of funding for these services include, but are not limited to, access to health services, health education and health promotion, human services, nonprofit infrastructure development, health workforce development, capital investments, and planning studies. Exhibit 3 illustrates the foundations’ total FY 2012 grantmaking by these categories.

Exhibit 3. Health & Human Services (HHS) Grants by Funding Category, FY 2012

Category of Funding	Amount Awarded
1. Access to Health Services: Medical Care	\$3,853,941
a. Chronic Disease Management	1,987,894
b. Prescription Drug/Other Medication Access	901,712
<i>Subtotal Medical Care (1+a+b) = \$6,743,547</i>	
2. Access to Health Services: Dental Care	1,001,484
3. Access to Health Services: Mental Health Care	2,264,214
4. Substance Abuse Prevention/Treatment	712,538
<i>Subtotal Mental Health (3 + 4) = \$2,976,752</i>	
<i>Subtotal Access to Health Services (1-4) = \$10,721,783</i>	
5. Health Education & Health Promotion	4,614,201
6. Human Services (excludes early childhood & elderly)	1,319,550
7. Early Childhood Development	1,498,625
8. Services & Support for the Elderly	1,107,760
<i>Subtotal Human Services (6 + 7 + 8) = \$3,925,935</i>	
9. Infrastructure Development/Nonprofit Capacity-Building	274,481
10. Health Workforce Development	849,596
11. Health & Human Services-Related Capital Investments	5,812,062
12. Community Needs Assessments & Other Planning Studies	10,000
13. Other: Scholarships, Awards & Community Contributions	1,505,945
TOTAL HHS GRANTS	\$27,714,003
<i>Total non-capital grants = \$21,901,941</i>	

The largest proportion of grants was given for projects related to access to health services (49% of non-capital; 39% overall)—a continuing priority for the foundations. This general category includes access to medical, dental and mental health as well as substance abuse services. While

servicing Virginia's uninsured is a vital component of the conversion foundations' missions, it is clear that is not the exclusive focus. The resources under each foundation's stewardship came from the community it serves, and it is appropriate for the foundations to strive to serve each of their communities as a whole, as opposed to one segment of the population.

IV. OPPORTUNITIES FOR COLLABORATION

Virginia's conversion foundations represent an important resource for addressing pressing health issues at the local level. There are opportunities for collaboration between the conversion foundations and the Commonwealth that could be coordinated to have a greater impact on improving health and increasing access to health care services for Virginians. In looking at these collaborative efforts, it is important to remember that the conversion foundations are focused on addressing gaps in local health systems, as well as enhancing existing health services. They do not intend to assume or finance the core functions of public programs.

- 1. Coordinating efforts to collect and report information on community health status and service needs.** It is vital for both the conversion health foundations and the Commonwealth to have an accurate understanding of the health status and service needs of local regions. At the state level, numerous agencies collect information on local health status and service needs. Local health departments, Community Services Boards, and other local agencies often supplement data available from the state on an as-needed basis. The conversion health foundations also have a need for data, and foundations regularly undertake or fund special needs assessment studies to support planning efforts. For example, the Virginia Consortium for Health Philanthropy collaborated with the Virginia Center for Healthy Communities to support the *Virginia Atlas of Community Health*, a web-based application designed to affect community health improvement projects across the state (see www.atlasva.com).
- 2. Avoiding duplication of effort by sharing information about local and other health programs.** The conversion health foundations often receive requests to fund projects involving public agencies such as local health departments and community services boards. In evaluating these requests, it is important for the foundations to know how local health programs are organized, financed, and administered so that foundation funding can be targeted to those programs in greatest need. At the same time, it is important for state and local public agencies to be aware of foundation-supported projects and other private sector projects. When one local funding source is not aware of the activities of another, there is a risk of unnecessary duplication in program funding.

The Virginia Consortium for Health Philanthropy (the Consortium), which includes both hospital conversion and non-conversion foundations, meets quarterly to share information and frequently has guest speakers, such as state officials and health policy experts (see Appendix C for a listing of member organizations). These foundations and public agencies can assist each other by sharing information about health-related needs and programs.

- 3. Communicating information about new state-level health initiatives that may have a direct impact on local health care delivery systems.** If it is important to share information about existing programs, it is equally critical to communicate about new state-level health initiatives. Some state health initiatives have potentially major implications for local regions and the conversion health foundations. As the foundations plan their grant support programs,

they must consider the local impact of these initiatives. At the same time, it is important for the foundations to keep public officials informed of foundation activities as they relate to key state initiatives. At a minimum, this type of coordination can help to ensure that the foundations and public agencies make informed decisions about future policies and programs. The conversion foundations are eager to continue effective collaborative efforts as well as to explore new opportunities for collaboration. One example of such collaboration is *Rx Partnership*, which was initiated in 2003 to improve access to prescription medicines for the uninsured. This initiative has received support from the General Assembly, as well as most members of the Consortium.

4. Participating in collaborative funding efforts to meet identified needs on local or regional levels. Over the years, members of the Consortium for Health Philanthropy have participated in funding a variety of programs. The type of need, name of the initiative, and foundations participating (names abbreviated) have included:

■ **Access to Primary & Specialty Care**

- *Access Now* - Jenkins, Richmond Memorial, Va. Health Care Foundation (VHCF)
- *Project CARE* - Riverside, VHCF, Williamsburg

■ **Child Health**

- *SignUp Now* - Carilion, Centra, Jenkins, John Randolph, Mary Washington, Medical Society, Portsmouth General, Sentara, VHCF, Williamsburg
- *Project Connect* - Carilion, Danville, VHCF, Williamsburg
- *Healthy People/Healthy Suffolk* - Obici

■ **Older Adults**

- *SeniorNavigator.com* - Carilion, Centra, John Randolph, Mary Washington, Richmond Memorial, Sentara, VHCF
- *Older Dominion Partnership* - Richmond Memorial, The Community Foundation

■ **Mental Health**

- *A New Lease on Life* - Danville, Riverside, VHCF, Williamsburg

■ **Nonprofit Capacity-Building**

- *Duke University's Nonprofit Management Program* - Danville, Harvest
- *Partnership for Nonprofit Excellence* - John Randolph, Richmond Memorial, The Community Foundation
- *Southside Community Partners* - Cameron, John Randolph
- *GiveRichmond* and *GiveSouthside* (powered by GuideStar's *DonorEdge* to build a searchable database on local nonprofits) - Cameron, Richmond Memorial, The Community Foundation
- *Volunteer Hampton Roads* - Obici, Portsmouth General

■ **Prescription Drug Access**

- *Rx Partnership* - Bedford, Carilion, Centra, Harvest, Jenkins, Mary Washington, Medical Society, Obici, Potomac, Richmond Memorial, Riverside, Sentara, VHCF, Williamsburg, Wythe-Bland
- *Medication Access Program* - VHCF, Williamsburg
- *Central Virginia Health Services* - John Randolph

■ **Community Development**

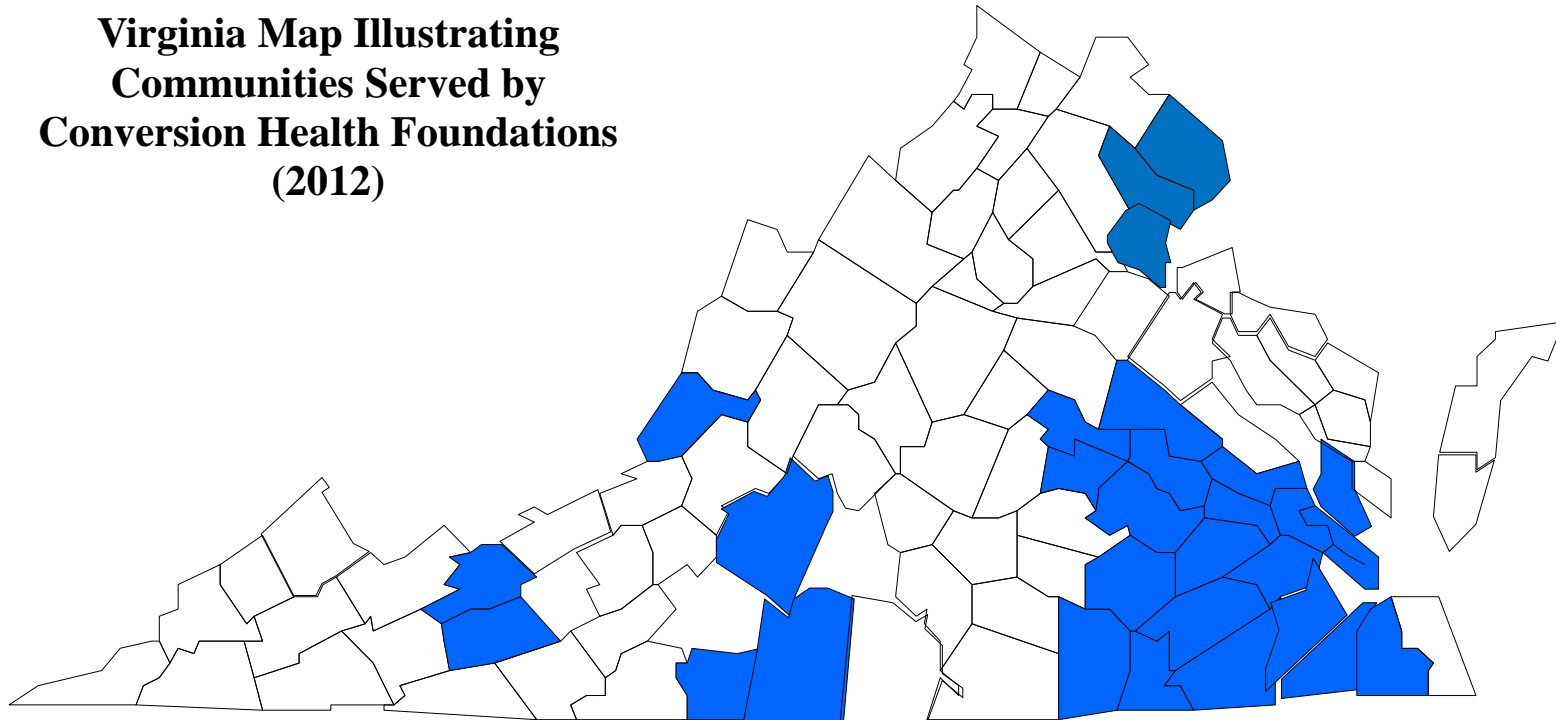
- *MDC/Middle Border Forward* – Danville, Cameron, Richmond Memorial, VHCF

The Consortium welcomes ongoing dialogue with the Joint Commission on Health Care to accomplish goals related to cooperation and collaboration.

V. CONCLUSION

Virginia conversion foundations are dedicated to strengthening existing community-based nonprofits and helping to establish new organizations that are critical to addressing the most pressing health-related needs in the state. With the resources available to them, the foundations have much to offer—individually, collectively, and in partnership with the State—toward the goal of improving the health status of many of Virginia’s communities. The foundations welcome and anticipate even higher levels of involvement in the ongoing planning, assessment and improvement of Virginia’s health initiatives.

**Appendix A.
Virginia Map Illustrating
Communities Served by
Conversion Health Foundations
(2012)**



Shaded Areas: 18 Independent Cities & 23 Counties

Note: Shading represents boundaries of communities served. Specific Foundation service areas within identified communities may vary from shading.

Appendix B. Grant Awards by Virginia Health Conversion Foundations, FY 2012

THE ALLEGHANY FOUNDATION		
<i>Applicant Organization</i>	<i>Grant Amount</i>	<i>Funding Area</i>
Alleghany Highlands Chamber of Commerce and Tourism	\$10,000	Education
Garth Newel Music Center	19,211	Arts & Humanities
Mountain Soil & Water Conservation District	33,600	Education
Alleghany Highlands Arts & Crafts Center	27,800	Arts & Humanities
Alleghany Highlands Chamber of Commerce and Tourism	275,000	Recreation
Safehome Systems, Inc.	8,691	Social & Community Services
City of Covington	34,900	Social & Community Services
Jackson River Enterprises	177,750	Social & Community Services
Alleghany Highlands Arts Council	96,680	Arts & Humanities
Alleghany Highlands YMCA	140,400	Health
Alleghany Highlands YMCA	284,122	Health
Alleghany Highlands YMCA	22,578	Health
C & O Historical Society	40,000	Historic Preservation
Alleghany County	31,000	Social & Community Services
Alleghany Highlands Genealogical Society	24,000	Social & Community Services
Charles P. Jones Memorial Library	30,390	Education
Dabney S. Lancaster Community College	400,000	Education
Jackson River Enterprises	52,875	Economic Development
C & O Historical Society	93,174	Economic Development
Masonic Theatre Preservation Foundation	1,500,000	Economic Development
Alleghany Highlands Chamber of Commerce and Tourism	275,000	Economic Development
Alleghany Highlands Drug Task Force	12,493	Health
Town Of Clifton Forge	20,200	Economic Development
Alleghany Highlands YMCA	25,000	Health
Alleghany Highlands YMCA	12,768	Health
Alleghany Highlands YMCA	79,954	Education
Botetourt County	5,000	Recreation
The Alleghany Foundation: Total FY 2012 Grants	\$3,732,586	

Appendix B. Grant Awards by Virginia Health Conversion Foundations, FY 2012

BEDFORD COMMUNITY HEALTH FOUNDATION		
<i>Applicant Organization</i>	<i>Grant Amount</i>	<i>Funding Area</i>
American Red Cross, Historic Virginia Chapter	\$3,000	Health Education
Bedford Central Library	6,000	Health Education
Energize Bedford Coalition	12,039	Health Education
Liberty High School	1,500	Health Education
SML Good Neighbors	1,000	Health Education
Virginia Cooperative Extension	4,080	Health Education
CASA of Central Virginia	1,500	Substance Abuse/Mental Health/Abuse Prevention
Mental Health America of Central Virginia	5,000	Substance Abuse/Mental Health/Abuse Prevention
Presbyterian Homes and Family Services	4,500	Substance Abuse/Mental Health/Abuse Prevention
Bedford Central Library	1,682	Access to Health Services
Bedford Welcome Center	1,645	Access to Health Services
City of Bedford Emergency Services	7,625	Access to Health Services
Girl Scouts of the Skyline Council	1,800	Access to Health Services
Rescue Mission	1,800	Access to Health Services
Agape Center	6,000	Access to Health Services
Bedford Christian Free Clinic	6,000	Access to Health Services
Bedford Christian Ministries	5,500	Access to Health Services
Free Clinic of Central Virginia	6,000	Access to Health Services
Rx Partnership	1,500	Access to Health Services
Bedford Memorial Hospital	5,000	Access to Health Services
Bedford House	4,862	Access to Health Services
CVAAA Bedford Ride	8,000	Access to Health Services
Astride with Pride	3,000	Services & Support for Elderly
Bedford Area Family YMCA	8,000	Services & Support for Elderly
Bedford County Parks and Recreation Dept.	5,560	Services & Support for Elderly
Wheels on the James	1,800	Services & Support for Elderly
Lake Christian Ministries	6,000	Access: Dental Care

Appendix B. Grant Awards by Virginia Health Conversion Foundations, FY 2012

Continued, Bedford Community Health Foundation		
<i>Applicant Organization</i>	<i>Grant Amount</i>	<i>Funding Area</i>
Radford University	\$2,500	Health Education
Scholarships	39,800	Health Education
Bedford Co. Schools	823	Health Education
Bedford Community Health Foundation: Total 2012 Grants	\$168,516	
THE CAMERON FOUNDATION		
<i>Applicant Organization</i>	<i>Grant Amount</i>	<i>Funding Area</i>
Alzheimer's Association	\$32,270	Health Care
Appomattox Regional Library System as fiscal sponsor for Smart Beginnings Hopewell/Prince George	15,000	Education
Appomattox Regional Library System for Southside Community Partners	175,000	Civic Affairs
Appomattox Regional Library System as fiscal sponsor for Smart Beginnings Hopewell/Prince George	50,000	Education
Army Quartermaster Foundation, Inc.	13,500	Education
Art on Wheels, NFP	11,500	Human Services
BATTERSEA Foundation (formerly Battersea Inc.)	50,000	Conservation & Historic Preservation
Better Business Bureau Foundation of Va Inc.	4,520	Civic Affairs
Better Housing Coalition	100,000	Community & Economic Development
Central Virginia Health Services	486,565	Health Care
Chesterfield CASA, Inc.	30,000	Human Services
Chesterfield-Colonial Heights Alliance for Social Ministry	10,000	Human Services
Chesterfield-Colonial Heights Alliance for Social Ministry	40,000	Human Services
City of Hopewell (fiscal sponsor for the Hopewell- Prince George Healthy Families)	50,000	Human Services
City of Petersburg (on behalf of the Petersburg Museums Foundation (PMF))	230,000	Conservation & Historic Preservation
Colonial Heights Food Pantry, Inc.	90,000	Human Services

Appendix B. Grant Awards by Virginia Health Conversion Foundations, FY 2012

Continued, The Cameron Foundation		
<i>Applicant Organization</i>	<i>Grant Amount</i>	<i>Funding Area</i>
Commonwealth of Virginia Office of the Commonwealth's Attorney	\$52,000	Human Services
Commonwealth Public Broadcasting Corporation - WCVE, WCVW, WHTJ	15,000	Education
Crater Community Hospice	15,000	Health Care\Hospice
Crater Community Hospice	97,500	Health Care\Hospice
Crater Health District	82,400	Health Care
Crisis Assistance Response Emergency Shelter, Inc.	70,000	Human Services
Dinwiddie County Public Schools	11,600	Health Care
Dinwiddie Department of Social Services	25,770	Human Services
Downtown Churches United, Inc.	15,000	Human Services
Drive-To-Work	21,000	Human Services
Eastern National as fiscal sponsor for Ladies Memorial Association of Petersburg	20,000	Education
Equal Justice America	18,000	Civic Affairs
FeedMore, Inc.	75,000	Human Services
Friends of the Army Women's Museum Association	14,995	Education
Gateway Homes of Greater Richmond	35,000	Human Services
Greater Richmond SCAN	35,000	Human Services
Hopewell Food Pantry	30,000	Human Services
Hopewell Public Schools Foundation	15,000	Community & Economic Development
InterFaith Adult Daycare	3,450	Human Services
James House Intervention Prevention Services	9,000	Human Services
James House Intervention Prevention Services	55,000	Human Services
Legacy Media Institute	25,000	Cultural Enrichment
MDC, Inc.	20,000	Human Services
One Voice Chorus, Inc	15,000	Cultural Enrichment
Pathways	15,000	Community & Economic Development
Petersburg Area Art League	7,500	Cultural Enrichment
Petersburg Area Regional Tourism Corporation (PART)	50,000	Community & Economic Development
Petersburg Health Department	192,000	Health Care

Appendix B. Grant Awards by Virginia Health Conversion Foundations, FY 2012

Continued, The Cameron Foundation		
<i>Applicant Organization</i>	<i>Grant Amount</i>	<i>Funding Area</i>
Petersburg Library Foundation, Inc.	\$62,000	Cultural Enrichment
Prevent Blindness Mid-Atlantic	26,500	Health Care
Prince George County Department of Social Services	15,000	Human Services
Prince George County Regional Heritage Center	70,000	Conservation & Historic Preservation
project:HOMES	55,000	Human Services
Rawls Museum Arts	20,000	Education
Rebuilding Together *Tri-Cities, Inc	6,000	Community & Economic Development
REDC Community Capital Group, Inc.	50,000	Community & Economic Development
Restoration of Petersburg Community Development Corporation	77,500	Community & Economic Development
Science Museum of Virginia Foundation	34,000	Education
Serenity, Inc.	40,000	Health Care
Shepherd's Center of Chesterfield	7,000	Human Services
Southern Initiative of the Algebra Project, Inc.	125,000	Education
St. Joseph's Villa	43,000	Human Services
Sussex County Department of Housing Programs	15,000	Human Services
Sussex County Dept of Social Services	10,000	Human Services
Sussex County Public Schools	15,000	Education
Sycamore Rouge	15,000	Cultural Enrichment
Sycamore Rouge	15,000	Cultural Enrichment
The Community Foundation Serving Richmond and Central Virginia	2,500	Community & Economic Development
Theatre IV	21,000	Human Services
United Way of Greater Richmond & Petersburg	88,150	Education
Urban League of Greater Richmond, Inc.	98,900	Community & Economic Development
Virginia Association for Competitive Swimming (VACS)	3,900	Human Services
Virginia State University Foundation	115,000	Education
Virginia's Gateway Region	225,000	Community & Economic Development
YMCA of Greater Richmond	88,000	Human Services
The Cameron Foundation: Total 2012 Grants	\$3,772,020	

Appendix B. Grant Awards by Virginia Health Conversion Foundations, FY 2012

DANVILLE REGIONAL FOUNDATION		
<i>Applicant Organization</i>	<i>Grant Amount</i>	<i>Funding Area</i>
A.L. Philpott Manufacturing Extension Partnership	\$100,000	Economic Development
Averett University	148,216	Health Education & Workforce Development
Averett University	25,000	Education
Big Brothers Big Sisters of Danville Area	13,365	Community Capacity
Boys & Girls Club	100,000	Education
Boys & Girls Club	9,500	Health & Human Services
Caswell Council for the Arts	15,000	Community Capacity
Caswell County	10,000	Health & Human Services
Caswell County Partnership for Children	13,500	Community Capacity
Caswell Friends of the Library, Inc.	10,000	Education
Caswell Partnership for Children	24,937	Health Promotion
Chatham First	10,000	Health & Human Services
Cherrystone Missionary Baptist Association	9,875	Community Capacity
City of Danville Public Library	4,760	Education
Community Blessing Center & Fellowship of Milton	10,000	Health & Human Services
Community Foundation of the Dan River Region	250,000	Health Promotion
Community Foundation Serving Richmond & Central Va	5,000	Community Capacity
Danville Area Association of Arts & Humanities	50,000	Cultural Development
Danville Community College	12,430	Education
Danville Community College Education Foundation	5,000	Community Capacity
Dan River Basin Association	66,200	Health Promotion
Dan River Basin Association	10,000	Community Capacity
Danville Historical Society	21,887	Cultural Development
Danville Family YMCA	4,522,500	Health Promotion
Danville Pittsylvania County Chamber Foundation	150,000	Education

Appendix B. Grant Awards by Virginia Health Conversion Foundations, FY 2012

Continued, Danville Regional Foundation		
<i>Applicant Organization</i>	<i>Grant Amount</i>	<i>Funding Area</i>
Danville Pittsylvania County Chamber Foundation	\$11,000	Community Capacity
Danville Pittsylvania County Chamber Foundation	10,000	Economic Development
Danville Pittsylvania County Chamber Foundation	10,000	Economic Development
Danville Public Schools Educational Foundation	5,000	Education
Danville Science Center	9,726	Economic Development
Dillard Educational & Economic Development Services	25,000	Community Capacity
Downtown Danville Association	6,650	Community Capacity
Downtown Danville Association	10,000	Community Capacity
Epiphany Episcopal School	10,000	Health & Human Services
First Presbyterian Church	10,000	Health & Human Services
Free Clinic of Danville	200,000	Access to Healthcare
God's Pit Crew	50,000	Community Capacity
God's Storehouse	9,029	Health & Human Services
IALR Foundation	287,499	Economic Development
Industrial Development Authority of Danville	625,000	Economic Development
Martinsville Henry County Coalition for Health & Wellness	212,099	Health Promotion
MDC, Inc.	20,000	Community Capacity
Mt. Airy Elementary School	10,000	Health & Human Services
Olde Dominion Agricultural Foundation	300,000	Economic Development
Olde Dominion Agricultural Foundation	25,000	Economic Development
Olde Dominion Agricultural Foundation	5,500	Economic Development
Pittsylvania County Community Action Best Coalition	125,000	Community Capacity
Pittsylvania County Community Action	162,000	Health Promotion
Pittsylvania County Community Action	11,000	Community Capacity
Pittsylvania County Community Action	9,880	Education
Pleasant View Tenants Association	11,000	Community Capacity

Appendix B. Grant Awards by Virginia Health Conversion Foundations, FY 2012

Continued, Danville Regional Foundation		
<i>Applicant Organization</i>	<i>Grant Amount</i>	<i>Funding Area</i>
Pleasant View Tenants Association	\$10,000	Community Capacity
Southside Business Technology Center	197,000	Economic Development
Southside Business Technology Center	300,000	Economic Development
Town of Chatham	10,000	Health & Human Services
United Way of Danville	13,500	Community Capacity
Virginia Early Childhood Foundation	745,000	Education & Health Promotion
Danville Regional Foundation: Total FY 2012 Grants	\$9,043,053	
THE HARVEST FOUNDATION		
<i>Applicant Organization</i>	<i>Grant Amount</i>	<i>Funding Area</i>
Martinsville Henry County Coalition for Health & Wellness	\$10,000	Health
Fayette Area Historical Initiative	8,425	Community Vitality
Sanville Elementary PTA	10,000	Community Vitality
United Way of Henry County & Martinsville	9,500	Community Vitality
Integrative Centers for Science and Medicine	10,000	Education
County of Henry Department of Public Safety	10,000	Community Vitality
Future of Piedmont Foundation	25,000	Community Vitality
Martinsville-Henry County Economic Development Corp	287,500	Community Vitality
New College Foundation	12,894,230	Education
Piedmont Virginia Dental Health Foundation	71,613	Health
Boys & Girls Clubs of the Blue Ridge	78,450	Education
County of Henry	250,000	Community Vitality
The Harvest Foundation: Total 2012 Grants	\$13,664,718	

Appendix B. Grant Awards by Virginia Health Conversion Foundations, FY 2012

JENKINS FOUNDATION		
<i>Applicant Organization</i>	<i>Grant Amount</i>	<i>Funding Area</i>
Access Now, Inc.	\$50,000.00	Access
CARITAS	37,500.00	Access: Mental Health
CARITAS	35,000.00	Infrastructure Development
Challenge Discovery Projects, Inc.	30,000.00	Human Services
Chesterfield CASA, Inc.	15,000.00	Human Services
Circle Center Adult Day Services	25,000.00	Services & Support for the Elderly
CrossOver Ministry	50,000.00	Access: Chronic Disease Mgmt
CrossOver Ministry, Inc.	15,000.00	Access
East District Family Resource Center	34,000.00	Health Education & Promotion
Family Lifeline	50,000.00	Early Child Development
Family Lifeline	55,000.00	Early Child Development
Fan Free Clinic	80,000.00	Access: Chronic Disease Mgmt
Fan Free Clinic	40,000.00	Access
Free Clinic of Powhatan	25,000.00	Access
Gateway Homes Inc.	40,000.00	Access: Mental Health
Goochland Free Clinic and Family Services	65,000.00	Access
Greater Richmond SCAN	75,000.00	Human Services
Hanover Safe Place	37,000.00	Human Services
Henrico CASA	25,000.00	Human Services
Instructive Visiting Nurse Association (IVNA)	70,000.00	Services & Support for the Elderly
Jewish Family Services	50,000.00	Services & Support for the Elderly
John Tyler Community College Foundation, Inc.	63,000.00	Health Workforce Development
Legal Information Network for Cancer	45,000.00	Access
Lucy Corr Foundation	40,000.00	Access: Dental Care
MDC	10,000.00	Other

Appendix B. Grant Awards by Virginia Health Conversion Foundations, FY 2012

Continued, Jenkins Foundation		
<i>Applicant Organization</i>	<i>Grant Amount</i>	<i>Funding Area</i>
Memorial Child Guidance Clinic - ChildSavers	\$70,000.00	Access: Mental Health
Nueva Vida, Inc.	25,000.00	Access
Richmond City Health District	50,000.00	Access
Rx Partnership	15,000.00	Access: Prescription Drug
Safe Harbor	25,000.00	Human Services
Senior Connections, CAAA	20,000.00	Services & Support for the Elderly
South Richmond Adult Day Care Center	23,000.00	Services & Support for the Elderly
The Daily Planet, Inc.	50,000.00	Access
United Methodist Urban Ministries of Richmond	25,000.00	Health Education & Promotion
Virginia Association of Free Clinics	10,000.00	Infrastructure Development
Virginia League for Planned Parenthood	40,000.00	Access
YWCA of Richmond	50,000.00	Human Services
Jenkins Foundation: Total 2012 Grants	\$1,464,500	
JOHN RANDOLPH FOUNDATION		
<i>Applicant Organization</i>	<i>Grant Amount</i>	<i>Funding Area</i>
Central Virginia Health Services	\$125,000	Access to Health Services – All
Cross Over Ministry	10,000	Access to Health Services – All
Va. Dept of Health District 19 - Hopewell HealthSpace Teen Ctr.	25,000	Access to Health Services – Med Care
Crater Community Hospice	20,000	Access to Health Services – Med Care
Gateway Homes	35,000	Access to Health Services – Mental
Lucy Corr Foundation	10,000	Access to Health Services – Dental
District 19 Community Services Board	5,200	Prescription Drug/Other Medication Acc
Prevent Blindness Mid-Atlantic	8,000	Other – Vision Care

Appendix B. Grant Awards by Virginia Health Conversion Foundations, FY 2012

Continued, John Randolph Foundation		
<i>Applicant Organization</i>	<i>Grant Amount</i>	<i>Funding Area</i>
Alzheimer's Association	\$9,000	Chronic Disease Management
Serenity	10,000	Health Education and Promotion
Wellness Initiative	31,988	Health Education and Promotion
Prince George County Recreation and Parks	30,000	Health Education and Promotion
CARES	12,500	Human Services
Colonial Heights Food Pantry	25,000	Human Services
FeedMore	40,000	Human Services
Project:Homes	35,000	Human Services
The James House Intervention and Prevention Services	8,000	Human Services
Va. Capital Region American Red Cross – Southside Chapter	8,000	Human Services
ARLS – Smart Beginnings Hopewell – Prince George	25,000	Early Child Development
Hopewell – Prince George Healthy Families	50,000	Early Child Development
St. John Child Development Center	5,000	Early Child Development
YMCA of Greater Richmond	60,000	Youth Development
Big Brothers Big Sisters	25,000	Youth Development
Boys and Girls Club of Metro Richmond	42,500	Youth Development
Hopewell Recreation and Parks Youth Sports	8,000	Youth Development
John Tyler Community College	25,000	Youth Development
Science Museum of Virginia Foundation	15,000	Youth Development
ARLS – Southside Community Partners	12,000	Nonprofit Capacity Building
Community Contributions	10,750	Community Grants
Scholarships and Awards	106,285	Scholarships
John Randolph Foundation: Total 2012 Grants	\$832,223	

Appendix B. Grant Awards by Virginia Health Conversion Foundations, FY 2012

OBICI HEALTHCARE FOUNDATION		
<i>Applicant Organization</i>	<i>Grant Amount</i>	<i>Funding Area</i>
Western Tidewater Health District	\$40,000	Chronic Disease Management
Virginia Diabetes Council	23,800	Chronic Disease Management
Albemarle Regional Health Services	25,000	Chronic Disease Management
Eastern Virginia Medical School	137,000	Chronic Disease Management
Peninsula Institute for Community Health	250,000	Chronic Disease Management
American Diabetes Association	21,000	Chronic Disease Management
Isle of Wight Christian Outreach	15,500	Dental
Western Tidewater Health District	23,109	Dental
Smart Beginnings Western Tidewater	32,000	Early Child Development
The Children's Center	50,000	Health & Human Services Related Capital Investment
The Children's Center	50,000	Health & Human Services Related Capital Investment
James L. Camp, Jr. Family YMCA	10,000	Health & Human Services Related Capital Investment
City of Suffolk	250,000	Health & Human Services Related Capital Investment
Cover 3 Foundation	35,000	Health & Human Services Related Capital Investment
Suffolk Family YMCA	41,250	Health Education & Promotion
Suffolk Partnership for a Healthy Community	186,100	Health Education & Promotion
Town of Smithfield	25,000	Health Education & Promotion
Nansemond-Suffolk Academy	27,515	Health Education & Promotion
The Planning Council	85,159	Health Education & Promotion
The Rensselaerville Institute	75,000	Health Education and Promotion
Suffolk Partnership for a Healthy Community	24,225	Health Education and Promotion

Appendix B. Grant Awards by Virginia Health Conversion Foundations, FY 2012

Continued, Obici Healthcare Foundation		
<i>Applicant Organization</i>	<i>Grant Amount</i>	<i>Funding Area</i>
Suffolk Public Schools	\$150,000	Health Education and Promotion
Suffolk Partnership for a Healthy Community	43,800	Health Education and Promotion
Cover 3 Foundation	15,000	Health Education and Promotion
Foodbank of Southeastern Virginia	50,000	Health Education and Promotion
Lions Club International District 24-D	14,000	Human Services
Suffolk Salvation Army Corps	15,000	Human Services
The Children's Center	40,000	Human Services
Suffolk Department of Social Services	46,015	Medical Care
Virginia Legal Aid Society	75,000	Medical Care
Eastern Virginia Medical School	56,250	Medical Care
Bon Secours Maryview Foundation	112,500	Medical Care
Western Tidewater Free Clinic	450,000	Medical Care
The Planning Council	16,047	Medical Care
Virginia Supportive Housing	15,000	Medical Care
Sentara Louise Obici Memorial Hospital	56,250	Medical Care
Catholic Charities of Eastern Virginia	35,709	Medical Care
Western Tidewater Free Clinic	25,000	Medical Care
Western Tidewater Community Services Board	40,000	Medical Care
Voices for Kids CASA Program	42,935	Mental Health
Western Tidewater Community Services Board	43,680	Mental Health
The Up Center	126,717	Mental Health
Western Tidewater Community Services Board	40,830	Mental Health
Western Tidewater Community Services Board	150,000	Mental Health
ForKids, Inc.	25,000	Mental Health
ForKids, Inc.	56,250	Mental Health
Western Tidewater Community Services Board	100,000	Mental Health

Appendix B. Grant Awards by Virginia Health Conversion Foundations, FY 2012

Continued, Obici Healthcare Foundation		
<i>Applicant Organization</i>	<i>Grant Amount</i>	<i>Funding Area</i>
RX Partnership	\$15,000	Prescription Drug Access
Senior Services of Southeastern Virginia	75,010	Services & Support for the Elderly
Suffolk Meals on Wheels	76,835	Services & Support for the Elderly
Senior Services of Southeastern Virginia	22,329	Services & Support for the Elderly
Obici Foundation Total FY 2012 Grants	\$3,456,815	
POTOMAC HEALTH FOUNDATION		
<i>Applicant Organization</i>	<i>Grant Amount</i>	<i>Funding Area</i>
Greater Prince William Community Health Center	\$187,932	Access to Health Services: Medical Care
Lloyd F. Moss Free Clinic	177,226	Access to Health Services: Medical Care
Pediatric Primary Care Project	33,100	Access to Health Services: Medical Care
Sentara Northern Virginia Medical Center	195,748	Access to Health Services: Medical Care
Employment Solutions for Deaf and Hard of Hearing	43,475	Access to Health Services: Medical Care
Medical Care for Children Partnership Foundation	86,982	Access to Health Services: Medical Care
Prince William County Dept of Social Services	35,863	Access to Health Services: Medical Care
Sentara Northern Virginia Medical Center	39,936	Access to Health Services: Medical Care
Action in Community Through Service	181,643	Access to Health Services: Medical Care
Sentara Northern Virginia Medical Center	37,915	Chronic Disease Mgt
Greater Prince William Community Health Center	139,907	Access to Health Services: Dental
NOVA ScriptsCentral, Inc.	229,424	Prescription Drugs
Prince William Area Free Clinic	130,970	Prescription Drugs
Rx Partnership	20,000	Prescription Drugs
Action in Community Through Service	140,597	Access to Health Services: Mental Health
Brain Injury Services	138,840	Access to Health Services: Mental Health
Youth For Tomorrow	140,575	Access to Health Services: Mental Health

Appendix B. Grant Awards by Virginia Health Conversion Foundations, FY 2012

Continued, Potomac Health Foundation		
<i>Applicant Organization</i>	<i>Grant Amount</i>	<i>Funding Area</i>
Change in Action, Inc.	\$130,027	Access to Health Services: Mental Health
The House, Inc. Student Leadership Center	119,000	Access to Health Services: Mental Health
Youth For Tomorrow	319,400	Access to Health Services: Mental Health
George Mason University	380,083	Health Education and Promotion
Lake Ridge Lions Club Charities	45,000	Health Education and Promotion
No. Va. Resource Center for Deaf and Hard of Hearing Persons	15,000	Health Education and Promotion
Prince William Health Partnership	45,000	Health Education and Promotion
Sentara Northern Virginia Medical Center	106,837	Health Education and Promotion
SIDS Mid-Atlantic	15,000	Health Education and Promotion
The House, Inc. Student Leadership Center	114,000	Health Education and Promotion
Manassas Midwifery	195,720	Health Education and Promotion
National Capital Poison Center	169,991	Health Education and Promotion
Northern Virginia AIDS Ministry (NOVAM)	50,707	Health Education and Promotion
Project Mend-A-House, Inc.	75,000	Health Education and Promotion
Sentara Northern Virginia Medical Center	398,206	Health Education and Promotion
The Arc of Greater Prince William/INSIGHT	100,000	Health Education and Promotion
Sentara Northern Virginia Medical Center	80,359	Health Related Capital
Prince William Area Free Clinic	802,603	Health Related Capital
Rainbow Center	65,038	Rehabilitative and Special Education
Matthew's Center	293,869	Rehabilitative and Special Education
Prince William County Dept of Social Services	70,626	Services for the Elderly
Potomac and Rappahannock Transportation Commission	362,673	Transportation Voucher
Action in Community Through Service	154,080	Workforce Development
Prince William County Public Schools	30,000	Workforce Development
Potomac Health Foundation: Total 2012 Grants	\$6,098,352	

Appendix B. Grant Awards by Virginia Health Conversion Foundations, FY 2012

WILLIAMSBURG COMMUNITY HEALTH FOUNDATION		
<i>Applicant Organization</i>	<i>Grant Amount</i>	<i>Funding Area</i>
Angels of Mercy Medical Mission	\$124,863	Access to Health Services: Chronic Disease Management
Arc of Greater Williamsburg	20,000	Health Education & Health Promotion
Avalon: A Center for Women and Children	1,000	Infrastructure Development/Nonprofit Capacity Building
Bacon Street	65,000	Substance Abuse Prevention / Treatment
Center for Excellence in Aging & Geriatric Health	80,000	Services & Support for the Elderly
Child and Family Connection	38,000	Human Services
Child and Family Connection	20,000	Human Services
Child Development Resources	90,000	Early Child Development
Child Development Resources	78,000	Early Child Development
Child Development Resources	500	Infrastructure Development/Nonprofit Capacity Building
Colonial Behavioral Health	332,363	Access to Health Services: Mental Health Care
Colonial Behavioral Health	120,000	Access to Health Services: Chronic Disease Management
Colonial Behavioral Health	500	Access to Health Services: Chronic Disease Management
Colonial Behavioral Health	46,000	Substance Abuse Prevention / Treatment
Colonial Community Corrections	38,300	Substance Abuse Prevention / Treatment
Colonial Court Appointed Special Advocate Program	500	Infrastructure Development/Nonprofit Capacity Building
Community Housing Partners	39,000	Health Education & Health Promotion
Direct Charitable Activities & Capacity Building Program	112,281	Infrastructure Development/Nonprofit Capacity Building

Appendix B. Grant Awards by Virginia Health Conversion Foundations, FY 2012

Continued, Williamsburg Community Health Foundation		
<i>Applicant Organization</i>	<i>Grant Amount</i>	<i>Funding Area</i>
FISH, Inc.	\$20,000	Human Services
Gloucester-Mathews Free Clinic	295,000	Access to Health Services: Chronic Disease Management
Gloucester-Mathews Free Clinic	500	Access to Health Services: Chronic Disease Management
Grove Christian Outreach Center	20,000	Human Services
Grove Christian Outreach Center	1,000	Human Services
Historic Triangle Senior Center	100,000	Services & Support for the Elderly
Literacy for Life at the Rita Welsh Adult Learning Center	5,000	Health Education & Health Promotion
Network for Latino People	25,000	Health Education & Health Promotion
New Horizons Family Counseling Center	115,000	Access to Health Services: Mental Health Care
Northern Neck Free Health Clinic	500	Access to Health Services: Chronic Disease Management
Olde Towne Medical Center	245,000	Access to Health Services: Chronic Disease Management
Olde Towne Medical Center	426,533	Access to Health Services: Medical Care
Olde Towne Medical Center	500	Access to Health Services: Chronic Disease Management
Olivet Medical Ministry, Inc.	515,816	Access to Health Services: Chronic Disease Management
Olivet Medical Ministry, Inc.	500	Access to Health Services: Chronic Disease Management
Olivet Medical Ministry, Inc.	35,000	Infrastructure Development / Nonprofit Capacity-Building
Peninsula Agency on Aging	25,000	Services & Support for the Elderly
Peninsula Agency on Aging	128,000	Services & Support for the Elderly
Project CARE, Inc.	77,500	Access to Health Services: Medical Care

Appendix B. Grant Awards by Virginia Health Conversion Foundations, FY 2012

Continued, Williamsburg Community Health Foundation		
<i>Applicant Organization</i>	<i>Grant Amount</i>	<i>Funding Area</i>
Rx Partnership	\$10,000	Access to Health Services: Chronic Disease Management
Rx Partnership	10,000	Access to Health Services: Prescription Drug / Other Medication Access
Senior Services Coalition	38,880	Services & Support for the Elderly
Senior Services Coalition	500	Infrastructure Development/Nonprofit Capacity Building
St. David's Free Health Clinic	500	Access to Health Services: Chronic Disease Management
Tappahannock Regional Free Clinic Inc	500	Access to Health Services: Chronic Disease Management
The Grantsmanship Center	1,335	Infrastructure Development/Nonprofit Capacity Building
United Way of Greater Williamsburg	2,000	Human Services
Virginia Health Care Foundation	446,198	Access to Health Services: Prescription Drug/Other Medication Access
Virginia Legacy Soccer Club	16,000	Health Education & Health Promotion
Virginia Regional Ballet, inc	4,500	Health Education & Health Promotion
Williamsburg Area Faith in Action	20,000	Human Services
Williamsburg Area Meals-On-Wheels, Inc.	1,000	Human Services
Williamsburg Area Meals-On-Wheels, Inc.	37,000	Human Services
Williamsburg-James City County Public School Division	2,000	Health Education & Health Promotion
Williamsburg-James City County Public School Division	554,000	Health Education & Health Promotion
York County Division of Juvenile Services	75,000	Substance Abuse Prevention / Treatment
Williamsburg Community Health Foundation: Total 2012 Grants	\$4,461,569	

Appendix B. Grant Awards by Virginia Health Conversion Foundations, FY 2012

WYTHE-BLAND FOUNDATION		
<i>Applicant Organization</i>	<i>Grant Amount</i>	<i>Funding Area</i>
Bland Ministry Center & Dental Clinic	\$107,990	Access to Health Services: Dental Care
Wythe County	294,116	Other: First Responders Fire
Mt. Rogers Health District	\$7,945	Health Education & Health Promotion
Woods River American Red Cross	30,324	Health Education & Health Promotion
Brock Hughes Free Clinic	231,027	Access to Health Services
Mountain Community Action Program	29,325	Access to Health Services
One-on-One Literacy	7,600	Health Education & Health Promotion
Family Resource Center, Inc.	59,801	Human Services
Bland County	11,500	Health Education & Health Promotion
Bland County Medical Clinic	64,669	Access to Health Services
Wythe County Public Schools Foundation for Excellence	172,915	Other: Education
Benevolent Medication Program	16,586	Access to Health Services, Prescription Drugs/Other Medication Services
Wytheville Training School Cultural Center	35,384	Health Education & Health Promotion
Bland County Schools	17,367	Other: Education/Physical Education
Town of Wytheville	69,637	Health Education & Health Promotion
United Way of Wythe County	50,000	Human Services
Rx Partnership	13,334	Access to Health Services: Prescription Drug/Other Medication Access
Brain Injury Services SWVA	4,000	Access to Health Services
Wytheville Fraternal Lodge	8,000	Human Services
HOPE, Inc.	32,480	Other: Nonprofit Bookkeeping
Wythe-Grayson Library	3,000	Other: Education
New River Resource Conservation & Development	45,580	Health Education & Health Promotion
Rural Retreat	10,000	Health Promotion
Rural Retreat United Methodist Church	2,134	Access to Health Services
Wytheville Community College	365,214	Other: Education
Wytheville Lions Club	15,332	Access to Health Services
Wythe-Bland Foundation: Total FY 2012 Grants	\$1,705,260	

Appendix C. VIRGINIA CONSORTIUM FOR HEALTH PHILANTHROPY, 2012

The Alleghany Foundation

Ms. Mary Fant Donnan, Executive Director
P.O. Box 1176; 450 West Main Street
Covington, VA 24426
Phone: 540-962-0970; Fax: 540-962-1770
Email: ALLEGFND@aol.com
Email: maryd@alleghanyfoundation.org
Web: www.alleghanyfoundation.org

Bedford Community Health Foundation

Mr. Denny Huff, Executive Director
Ms. Mary Wiley, Program Officer
P.O. Box 1104
Bedford, VA 24523
Phone: 540-586-5292; Fax: 540-587-5819
Email: ed@healthybedford.org
Email: info@healthybedford.org
Web: www.healthybedford.org

The Cameron Foundation

Mr. J. Todd Graham, President
Ms. Jill Coleman, Vice President for Programs
228 S. Sycamore St.
Petersburg, VA 23803
Phone: 804-732-8900; Fax: 804-732-8701
Email: tgraham@camfound.org
Email: jcoleman@camfound.org
Web: www.thecamfound.org

Carilion Clinic Foundation

Ms. Marie Webb
Senior Director, Community Outreach
213 McClanahan St. Suite 400
Roanoke, VA 24014
Phone: 540-266-6588 Fax: 540-266-6607
Email: mariew@carilionclinic.org
Web : www.carilionclinic.org

Centra Health Foundation

Dr. Kathryn Pumphrey, Executive Vice President
1920 Atherholt Road
Lynchburg, VA 24501-1104
Phone: 804-947-4791; Fax: 804-947-4706
Email: kathryn.pumphrey@centrahealth.com

Danville Regional Foundation

Mr. Karl Stauber, President & CEO
512 Bridge Street, Suite 100
Danville, VA 24541
Phone: 434-799-2176; Fax: 434-799-2162
Email: kstauber@drfonline.org

The Harvest Foundation

Ms. Allyson Rothrock, President
Ms. Nancy Cox, Director of Programs
P.O. Box 5183 (mailing address)
Martinsville, VA 24115
BB&T Bank Building (physical address)
1 Ellsworth Street
Martinsville, VA 24112
Phone: 276-632-3329; Fax: 276-632-1878
Email: arothrock@theharvestfoundation.org
Email: ncox@theharvestfoundation.org
Web: www.theharvestfoundation.org

Jenkins Foundation, Supporting Organization of The Community Foundation

Ms. Darcy Oman, President & CEO
Ms. Susan Davis, Senior Vice President
Ms. Elaine Summerfield, Vice President, Programs
7501 Boulders View Drive, Suite 110
Richmond, VA 23225-4047
Phone: 804-330-7400; Fax: 804-330-5992
Email: doman@tcfichmond.org
Email: sdavis@tcfichmond.org
Email: esummerfield@tcfichmond.org
Web: www.tcfichmond.org

John Randolph Foundation

Ms. Lisa Sharpe, Executive Director
P.O. Box 1606
Hopewell, VA 23860
Phone: 804-458-2239; Fax: 804-458-3754
Email: lsharpe@johnrandolphfoundation.org
Web: www.johnrandolphfoundation.org

Mary Washington Hospital Foundation & Stafford Hospital Center Foundation

Ms. Kimberly C. Smart, Grants/Development Mgr.
2600 Mary Washington Boulevard
Fredericksburg, VA 22401
Phone: 540-741-1492; Fax: 540-741-2685
Email: kim.smart@MWHC.com
Web: www.marywashingtonhealthcare.com

Northern Virginia Health Foundation

Ms. Patricia N. Mathews, President & CEO
1940 Duke Street, Suite 200
Alexandria, VA 22314
Phone: 703-486-5690; Fax: 703-486-5692
Email: pmathews@novahealthfdn.org
Web: www.novahealthfdn.org

Appendix C. VIRGINIA CONSORTIUM FOR HEALTH PHILANTHROPY, 2012

Obici Healthcare Foundation

Ms. Gina Pitrone, Executive Director
106 W. Finney Avenue
Suffolk, VA 23434
Phone: 757-539-8810; Fax: 757-539-8887
Email: gpitrone@obicihcf.org
Web : www.obicihcf.org

Portsmouth General Hospital Foundation

Mr. Alan E. Gollihue, President & CEO
360 Crawford Street
Portsmouth, VA 23704-2812
Phone: 757-391-0002; Fax: 757-391-0004
Email: alan@pghfoundation.org
Web: www.pghfoundation.org

Potomac Health Foundation

Mr. Stephen Batsche, Executive Director
2296 Opitz Boulevard, Suite 200
Woodbridge, VA 22191
Phone: 703-523-0625
Email: Stephen@potomachealthfoundation.org
Web: www.potomachealthfoundation.org

Richmond Memorial Health Foundation

Mr. Jeffrey S. Cribbs, Sr., President & CEO
Mr. John Estes, Director of Programs
1801 Bayberry Court, Suite 104
Richmond, VA 23226
Phone: 804-282-6282; Fax: 804-282-6255
Email: jcribbs@rmhfoundation.org
Email: jestes@rmhfoundation.org
Web: www.rmhfoundation.org

Riverside Health System Foundation

Ms. Debbie Atkinson, Executive Director
608 Denbigh Blvd. Suite 700
Newport News, VA 23608
Phone: 757-234-8744; Fax: 757-534-7088
Email: debbie.atkinson@rivhs.com
Web: www.riversideonline.com/foundation

Sentara Health Foundation

Ms. Meril L. Amdursky, Executive Director
6015 Poplar Hall Drive, Suite 308
Norfolk, VA 23502
Phone: 757-455-7233; Fax: 757-455-7560
Email: mlamdurs@sentara.com
Web: www.sentara.com

Virginia Health Care Foundation

Ms. Deborah D. Oswalt, Executive Director
707 E. Main Street, Suite 1350
Richmond, VA 23219
Phone: 804-828-5804; Fax: 804-828-4370
Email: doswalt@vhcf.org
Web: www.vhcf.org

Williamsburg Community Health Foundation

Ms. Jeanne Zeidler, President
5308 Discovery Park Blvd, Suite 101
Williamsburg, VA 23188-2695
Phone: 757-345-0912; Fax: 757-345-0913
Email: jzeidler@wchf.com
Web: www.wchf.com

Wythe-Bland Foundation

Dr. Gail S. Catron, Executive Director
P.O. Box 90
180 W. Main Street, Suite 4
Wytheville, VA 24382
Phone: 276-228-8001; Fax: 276-228-9001
Email: gcatronwbcf@earthlink.net
Web: www.wbcfoundation.org